



## Same but different: Conceptions and management of institutional policy in the United States, New Zealand and Papua New Guinea

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## Institutional Policy Project

- How do higher education institutions conceive **policy**?
- How do higher education institutions conceive the **policy cycle**?
- How do higher education institutions **manage** institutional policy?



## WHY THIS MATTERS

conceive



develop



manage &  
implement



evaluate



PRACTICES  
AND  
OUTCOMES





- Public policy = ‘anything a government chooses to do or not do’  
(Dye, 1972, p. 2)
- Policy = ‘authoritative allocation of values’ which ‘always sits at the intersection of the past, present and future, with the latter often expressed in policy texts as an imagined desired future’  
(Rizvi and Lingard, 2010, p. 44 and xi)



“[Policy is] the implicit or explicit specification of courses of **purposive action** being followed or to be followed in dealing with a recognised ... problem or matter of concern, and directed towards the accomplishment of some intended or desired set of goals. Policy also can be thought of as a **position** or stance developed in response to a problem or issue of conflict, and directed towards a particular ... **objective**.”

(Harman, 1984, p. 13)



“National policy making is inevitably a process of *bricolage*: a matter of **borrowing** and copying bits and pieces of ideas from elsewhere ... not infrequently flailing around for anything at all that looks as though it might work. Most policies are **ramshackle**, compromise, hit and miss affairs, that are reworked, tinkered with, nuanced and inflected through complex processes of influence, text production, dissemination and, ultimately, re-creation in contexts of practice”  
(Ball, 1998, p. 15)



“... policy processes generally unfold as a set of interrelated **stages** through which deliberations concerning some issue or problem flow in a more or less sequential fashion from being an ‘input’ to government deliberations to being an ‘output’ or subject of government action”

(Howlett and Cashore, 2014, p. 22)





“[in universities] anything that requires the co-ordinated effort of the organisation in order to start is unlikely to be started. Anything that requires a co-ordinated effort of the organisation in order to be stopped is unlikely to be stopped.”

(Cohen and March, 1986, p. 206)

# QUESTION: WHAT DOES POLICY MEAN TO YOU?





- Enhance mission
- Increase efficiencies
- Mitigate risk
- Comply with, and operationalise legislation
- Authoritative source texts
- Formalities: instrument application; policy approval authorities



“A University Policy is a policy with broad application throughout the University which enhances the University’s **mission**, promotes operational **efficiencies**, reduces institutional **risk**, helps ensure **compliance with applicable laws and regulations**, promotes ethical standards and integrity, and is approved in accordance with the procedures described in this Policy.”





- Institutional position
- Institutional purpose, outcomes and decision-making parameters
- Authorities
- Expectations of staff and students
- Compliance with policy
- Quality assurance
- Maori and Pasifika access & participation



“Principles that identify formal **expectations** of staff and students on specified University matters. Policies are formally documented and approved by Council or its delegated authority. **Boundaries** are defined and a framework provided within which operating procedures may be developed. **Compliance** is expected and non-compliance may result in censure, penalties or disciplinary action.”





- Guiding document
- Achievement of country's objectives
- Institutional aims and objectives
- Link: vision and day-to-day operations
- Meet real challenges facing institutions
- Safeguard individual staff
- Institutional and personal safety



“... we are a government institution, and we are directed from the top, from the government downwards – they fund us and all that so we have to have policies, guidelines, to direct us to do **what the country wants us to do** to achieve the aims and objectives of the country. ... So I think policy is really, to help us achieve those aims and objectives of the university, and eventually as a country as a whole.”

**QUESTION: WHAT DOES THE “POLICY CYCLE” MEAN TO YOU?**





## POLICY CYCLE STAGES

| <b>Answers</b>   | <b>United States<br/>Response<br/>Percent (n=41)</b> | <b>New Zealand<br/>Response<br/>Percent (n=8)</b> |
|--|--|---|
| Gain endorsement to proceed from a governing body/committee or senior officer    | 93%  | 88%   |
| Consult faculty** at your institution  | 90%  | 75%   |
| Consult staff at your institution  | 85%  | 100%  |
| Consult employee/enterprise bargaining representatives                           | 60%  | 83%   |
| Monitor policy implementation  | 57%  | 100%  |
| Consult students at your institution   | 5%   | 83%   |
| Review policy implementation   | 54%  | 100%  |
| Conduct research or benchmarking against other institution's equivalent policies | 44%  | 25%   |
| Evaluate policy implementation   | 42%  | 100%  |
| Consult government/state legislators   | 15%  | 33%   |

“This is the core of the problem with administrative policies at any institution of higher education in this country, and that is that, you know, **the struggle between academic freedom and rules**. So I mean I understand that culturally it is very, very difficult here. ... I would love to be there [in Australia] where people were saying, we consider it important enough because they are checking ... [to] see that we’re implementing what we say we are implementing.”



“I mean monitoring and enforcing policy is hard in all universities because we are such **broad disparate permissive institutions** by definition and I’m sure I’ve visited hundreds of universities around the world, and the problems are always the same. You know, people think, it doesn’t apply to them, **people are never going to read a policy, let alone try and obey it.** And that is the real challenge of it.”



“A policy cycle consists of a number of processes that are repeated at intervals of three to five years to ensure policies are relevant to current circumstances. A policy cycle is necessary to ensure **policies are living documents** and not written once and shelved. It may be that a policy is reviewed and no changes are considered to be required, but this still needs to be noted and approved.”





| <b>Answers</b>  | <b>United States<br/>Response Percent<br/>(n=36)</b> | <b>New Zealand<br/>Response<br/>Percent (n=7)</b> |
|---|--|---|
| To increase transparency regarding the policy process                       | 81%  | 86%   |
| To raise awareness of the policy process in the institution                 | 75%  | 71%   |
| To embed good policy practice   | 75%  | 71%   |
| To support the development of good policy                                   | 83%  | 57%   |
| To increase accountability regarding the policy process                     | 78%  | 57%   |
| To increase consistency in policy texts                                     | 72%  | 29%   |
| Directive from the institution's governing body or other position/committee | 194%   | 14%   |
| In response to an external authority's requirement or recommendation        | 19%  | 14%   |



## Governance policy instruments

- Policies
- Procedures
- Guidelines

## Academic policy instruments

- Policies
- Procedures
- Guidelines

## Administrative policy instruments

- Policies
- Procedures
- Guidelines

| <b>Answer Options</b>  | <b>United States<br/>Response<br/>Percent<br/>(n=56)</b> | <b>New Zealand<br/>Response<br/>Percent<br/>(n=10)</b> | <b>Papua New<br/>Guinea<br/>Response<br/>Percent (n=x)</b> |
|--|--|--|--|
| Consult staff at your institution about policy   | 89%  | 90%  | 75%  |
| Draft policy   | 82%  | 80%  | 100%   |
| Conduct research or benchmarking against other institution's equivalent policies         | 80%  | 80%  | 25%  |
| Have custodianship of the policy endorsement and/or approval process                     | 77%  | 40%  | 25%  |
| Ensure that policy meets the requirements of the 'policy on policy' / 'policy framework' | 77%  | 70%  | 25%  |
| Manage the policy library  | 63%  | 50%  | 0%   |
| Implement policy   | 61%  | 50%  | 75%  |
| Monitor policy implementation  | 59%  | 50%  | 50%  |
| Have oversight of policy   | 57%  | 30%  | 0%   |
| Review policy implementation   | 512%   | 40%  | 25.00%   |
| Enter policy texts in the policy library   | 50%  | 40%  | 0%   |
| Evaluate policy implementation   | 39%  | 50%  | 25.00%   |
| Consult students at your institution about policy  | 38%  | 50%  | 50%  |
| Endorse policy   | 29%  | 20%  | 0%   |
| Approve policy   | 16%  | 40%  | 0%   |

| <b>Answer Options</b>  | <b>United States<br/>Response<br/>Percent<br/>(n=33)</b> | <b>New Zealand<br/>Response<br/>Percent<br/>(n=5)</b> | <b>Papua New<br/>Guinea<br/>Response<br/>Percent (n=4)</b> |
|--|--|---|--|
| Co-ordination of the development, endorsement and approval of policy                     | 85%  | 80%   | 100%   |
| Co-ordination of the amendment of policy texts   | 82%  | 80%   | 67%  |
| Oversight of the implementation of the 'policy on policy' / 'policy framework'           | 82%  | 80%   | 75.00%   |
| Co-ordination and conduct of consultation with policy stakeholders                       | 82%  | 40%   | 0%   |
| Maintenance of the policy library  | 76%  | 100%  | 25%  |
| Co-ordination of the review of policy implementation                                     | 52%  | 50%   | 50%  |
| Development and delivery of policy resources and policy-related professional development | 52%  | 50%   | 100%   |
| Co-ordination of the monitoring and evaluation of policy implementation                  | 36%  | 25%   | 100%   |



## VARIOUS VIEWS ABOUT POLICY

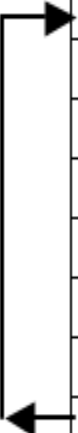
- Policy as compliance instrument:
  - US - government legislation
  - NZ - institutional policy
- Policy as equity instrument (NZ)
- Policy as instrument for the good of the country; promote personal and institutional safety (PNG)

## CONSISTENCY ABOUT POLICY CYCLE



## IDEALISED ALLOCATION OF POLICY RESPONSIBILITIES

| POLICY CYCLE STAGES     | IDEALISED ALLOCATION OF POLICY RESPONSIBILITIES |                         |                               |       |              |                  |
|-------------------------|---|-------------------------|-------------------------------|-------|--------------|------------------|
|                         | Policy practitioner (general)                   | Policy technical expert | Policy endorser and approver* | Staff | Policy owner | Policy evaluator |
| Draft                   | ✓   | ✓                       |                               |       |              |                  |
| Consult                 | ✓   | ✓                       |                               | ✓     |              |                  |
| Endorse                 |   |                         | ✓                             |       |              |                  |
| Approve                 |   |                         | ✓                             |       |              |                  |
| Implement               |   |                         |                               | ✓     | ✓            |                  |
| Monitor implementation  |   |                         |                               |       | ✓            | ✓                |
| Evaluate implementation |   |                         |                               |       | ✓            | ✓                |
| Review implementation   |   |                         |                               |       | ✓            | ✓                |
| Redraft                 | ✓   | ✓                       |                               |       |              |                  |
| Consult                 | ✓   | ✓                       |                               | ✓     |              |                  |
| Endorse                 |   |                         | ✓                             |       |              |                  |
| Approve                 |   |                         | ✓                             |       |              |                  |
| Implement               |   |                         |                               | ✓     | ✓            |                  |





- Optimistic if somewhat simplistic perspective – that *having a policy equals having a policy implemented* [this is not true!]
- Policy processes are “messy” and loosely coupled.
- Policy practitioners (limited authority); policy implementation (devolved to ‘coal face’); policy evaluation ignored.



Pervasive **disconnect** between:

- policy texts and policy practitioners
- policy governance
- policy implementation
- policy evaluation and review.

This dislocation impacts on ‘street level’ practices and outcomes for students, staff and communities.





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