



THE UNIVERSITY OF
AUCKLAND
Te Whare Wānanga o Tamaki Makaurau
NEW ZEALAND

Restructuring: The gap between training and support, and reality for managers

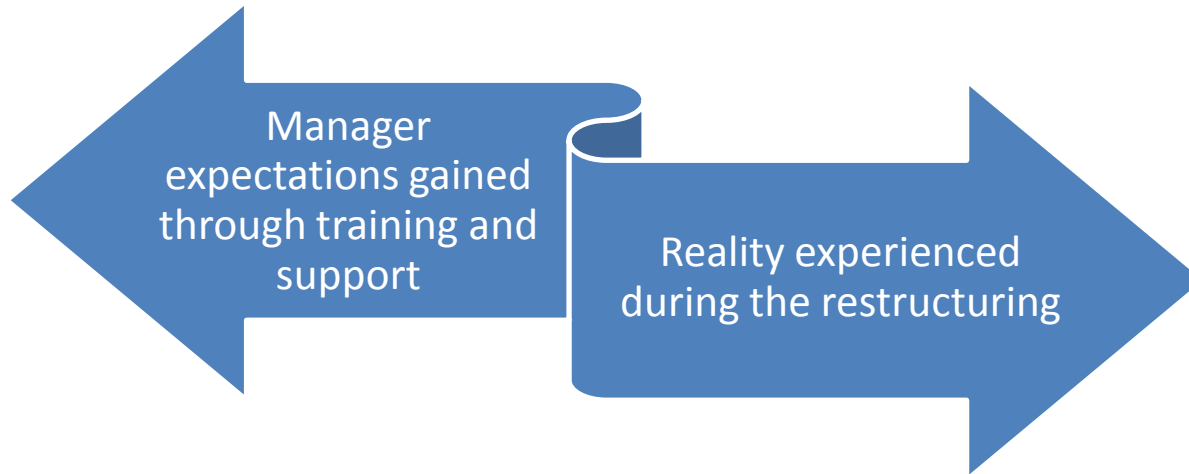
Presentation by Cathy Comber

31 August 2015



Personal reflections on the Faculty Administrative Restructure

Initial consultation early 2013 and final
implementation October 2014





In trying to make sense

Considered what made this restructuring particularly complex

Thought how the theory helped and hampered the way managers coped

Unpacked some issues for managers to show the cumulative emotional effect on individuals

Offered some considerations that might better prepare managers in our tertiary environment



Particular emotional complexities of this restructure

1

Implemented in **two phases over a period of almost two years**

2

Existing Department Managers had staff reporting to them **even after a new management structure had been implemented**

3

Better career development for professional staff was misinterpreted as a transition benefit



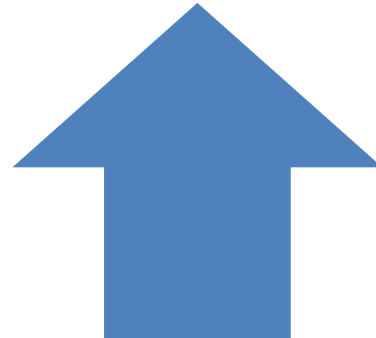
Theory



ADKAR Change
management;
SARA Resilience



All models are wrong;
some are more useful
than others





Prosci's ADKAR model

Outcome-oriented approach to facilitate successful personal transitions

Awareness of the need to change 

Desire to participate in and support the change 

Knowledge how to change 

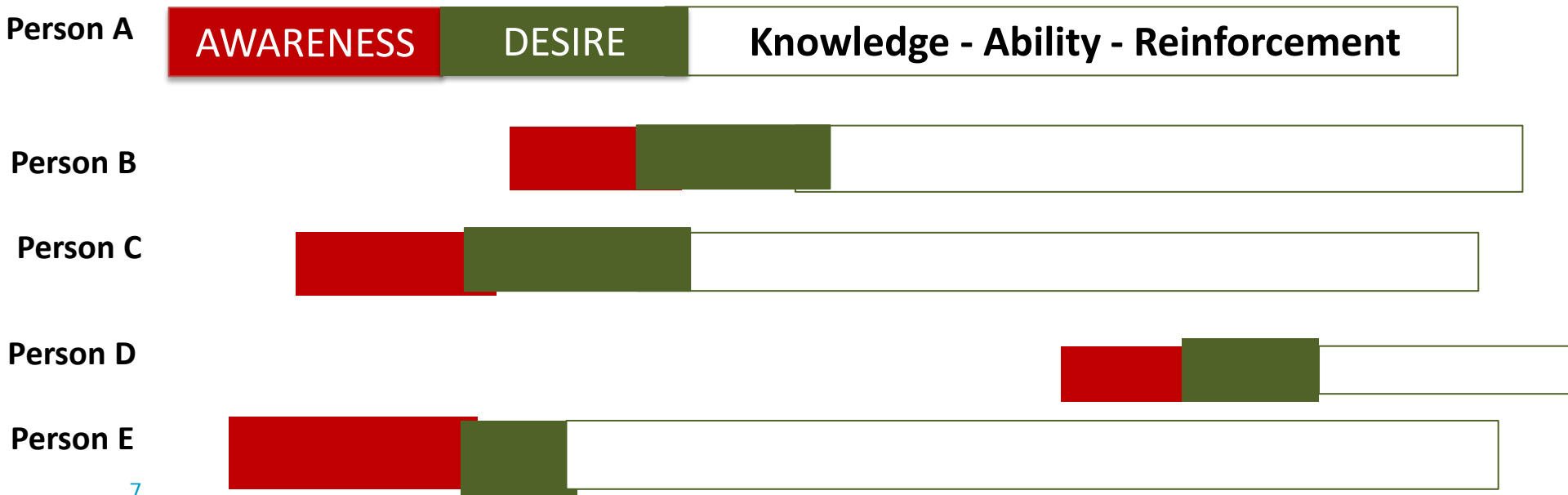
Ability to implement required skills and behaviours 

Reinforcement to sustain the change



ADKAR

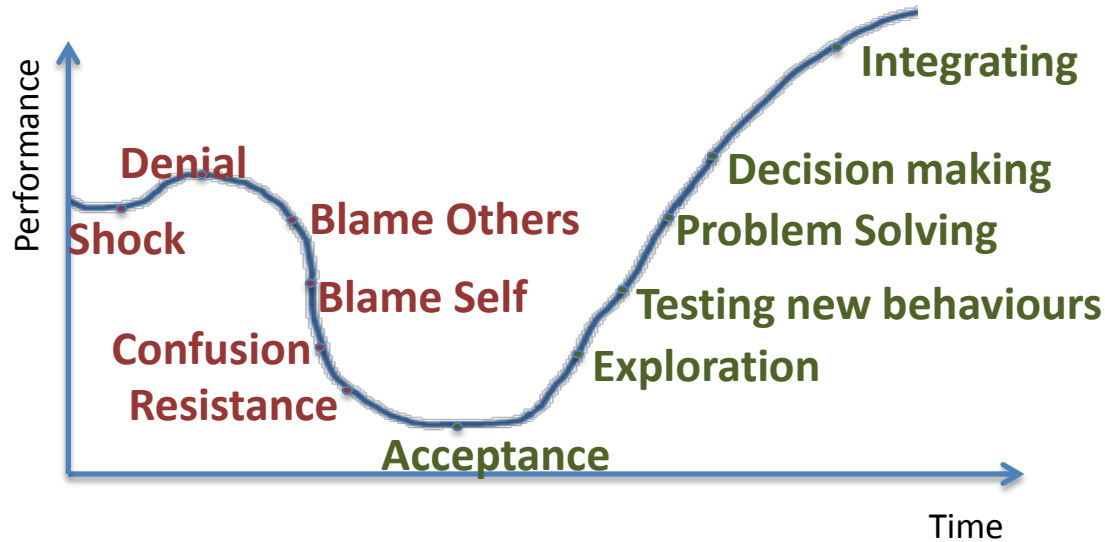
At an organisational level each person reaches **Awareness** at a different stage, and therefore **Desire** lags behind that.





SARA Change Curve

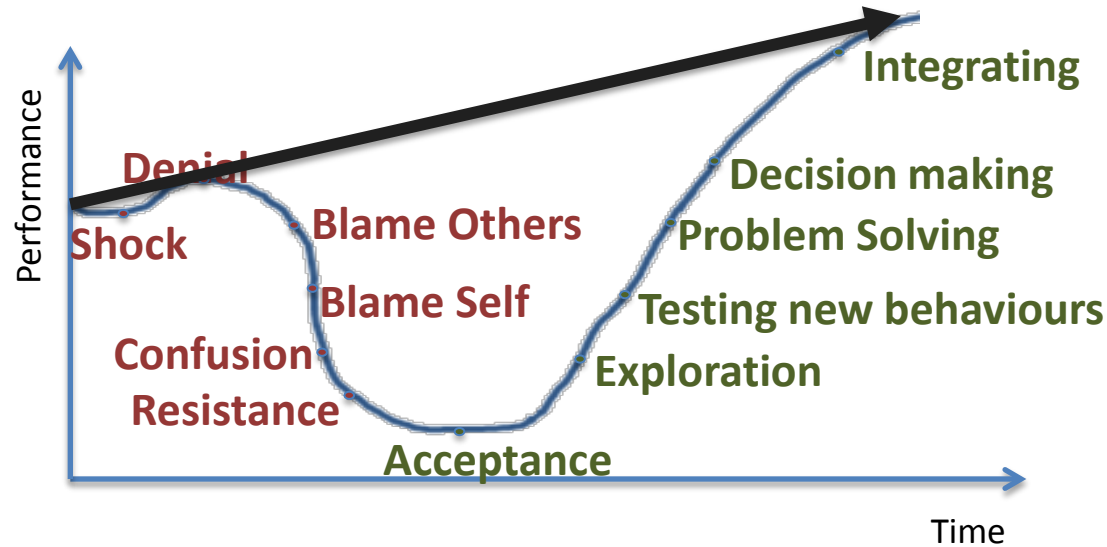
Shock Anger Rejection and Acceptance



Typically people go through a series of emotions over time, affecting performance



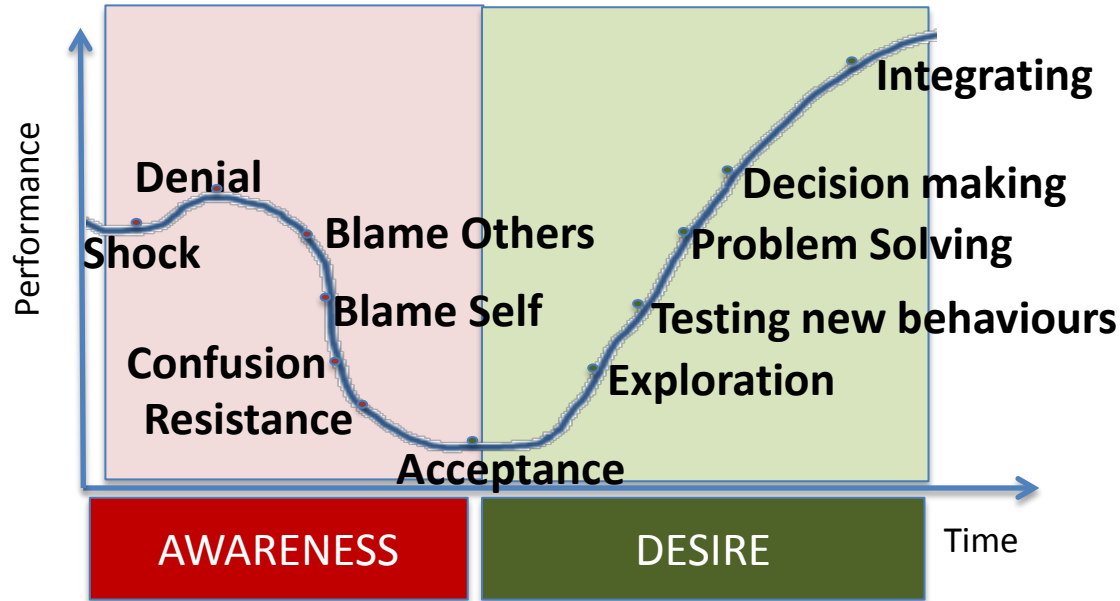
Successful changes with higher levels of performance



Typically people go through a series of emotions over time, affecting performance

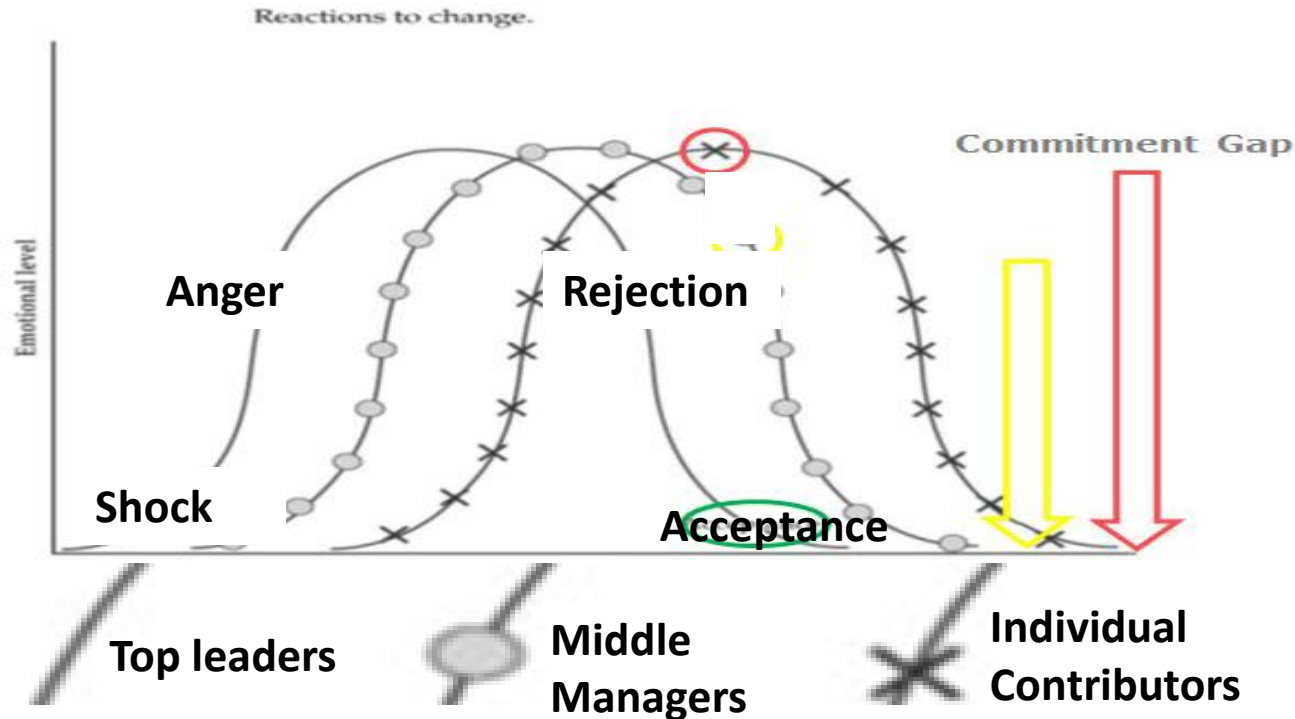


Connection between SARA and ADKAR





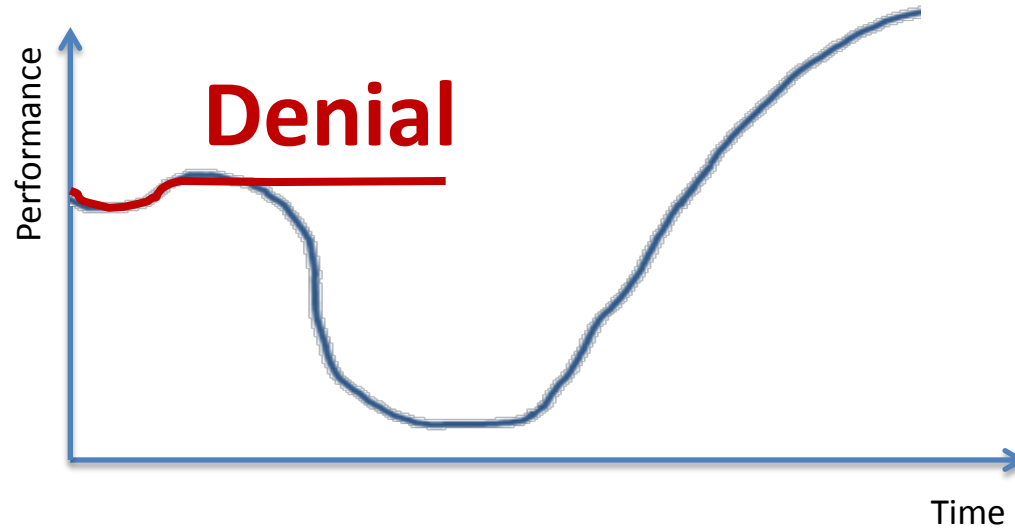
Different sectors of the organisation affected at different times





SARA Curve differentiation

Denial

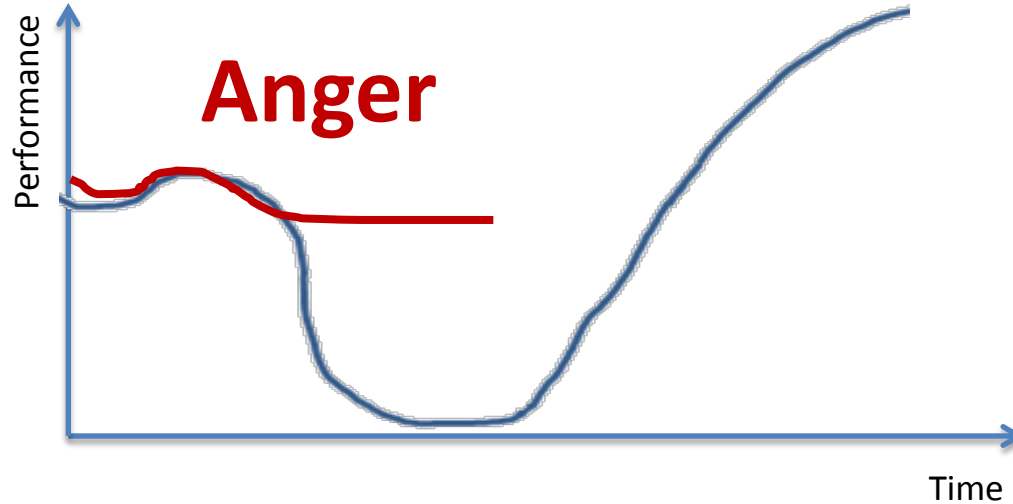


Rejection of proposal and
believed that SMT would withdraw it



SARA Curve differentiation

Anger

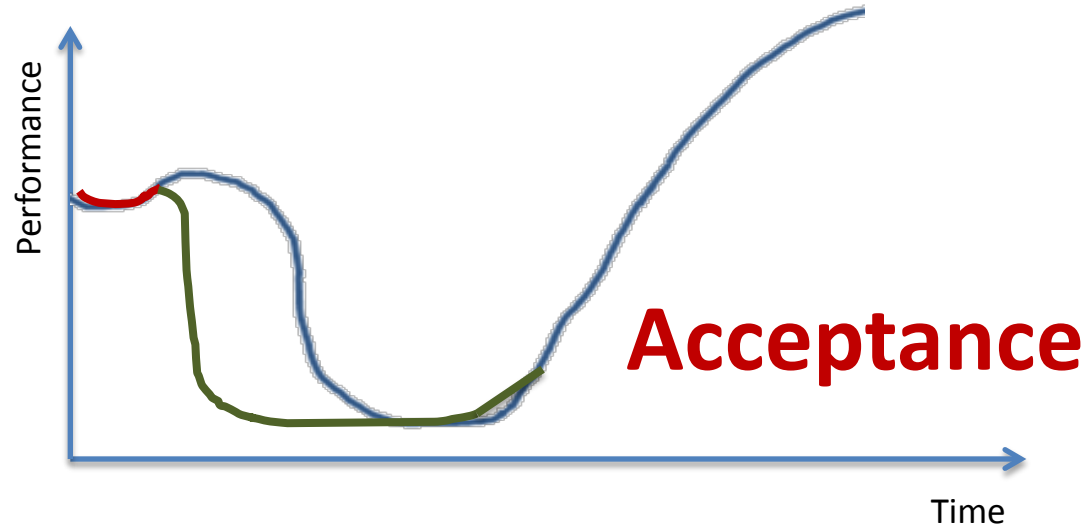


Those that seriously thought that they would potentially lose their jobs



SARA Curve differentiation

Acceptance



Optimists welcomed the change as they perceived it would immediately help career development.



Impact of Managers emotions



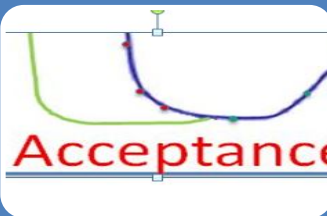
STUCK

- Didn't apply for jobs
- Didn't engage their staff



REACTIVE

- More vocal in their negativity
- Their staff becoming victims of prolonged negativity

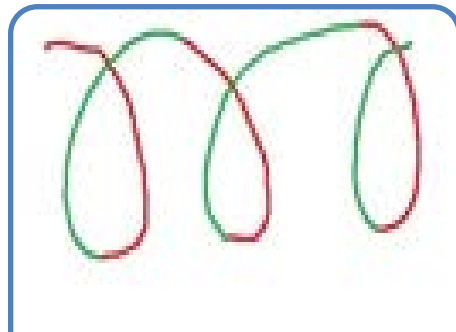


PROACTIVE

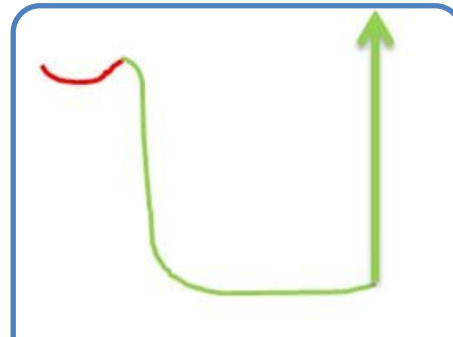
- Supported the proposal
- Helped staff understand the proposal



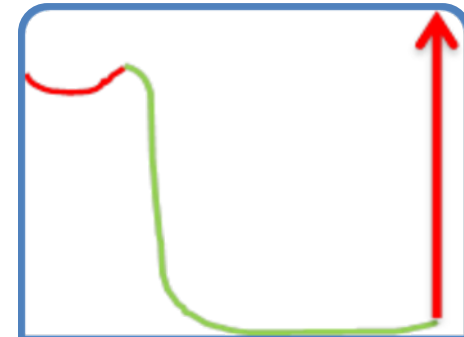
Significance of job application outcomes



Ongoing
Anxiety



Well into
Desire

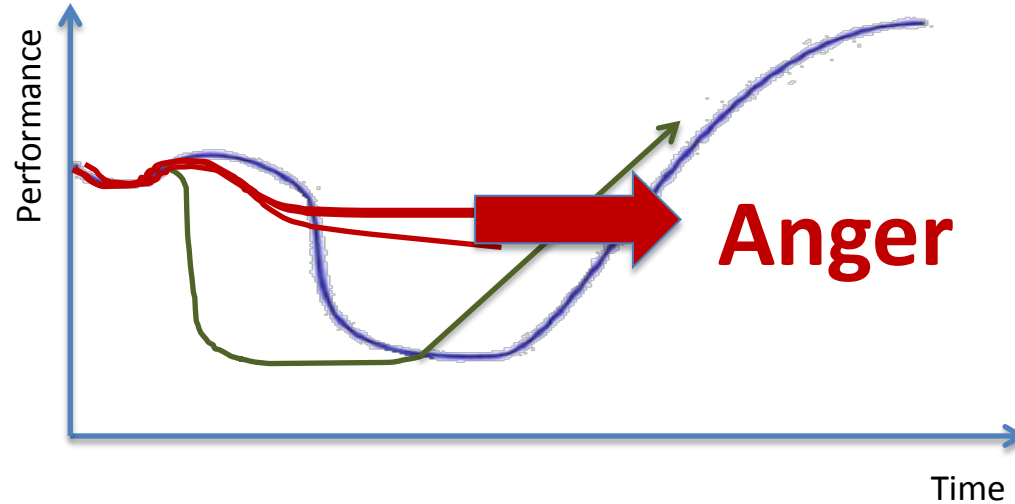


Back to
Anger





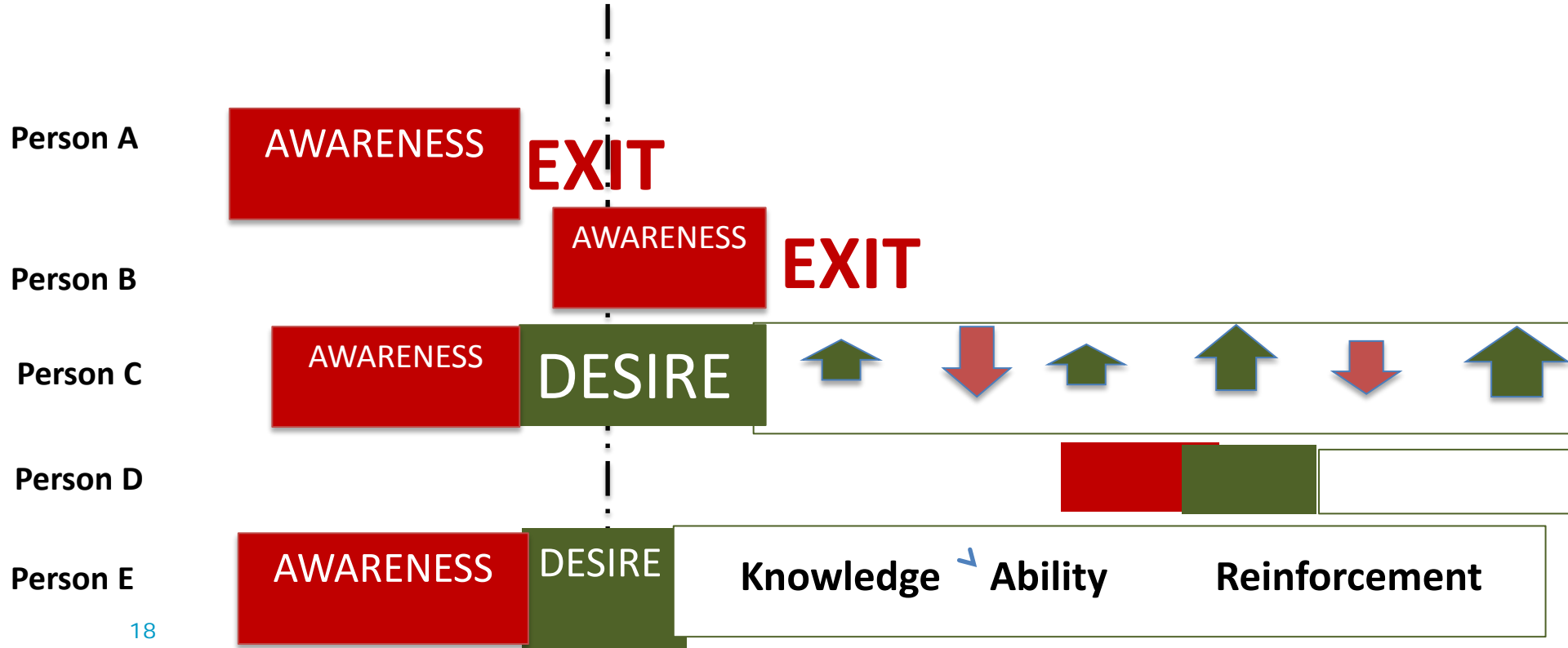
Every failed job application



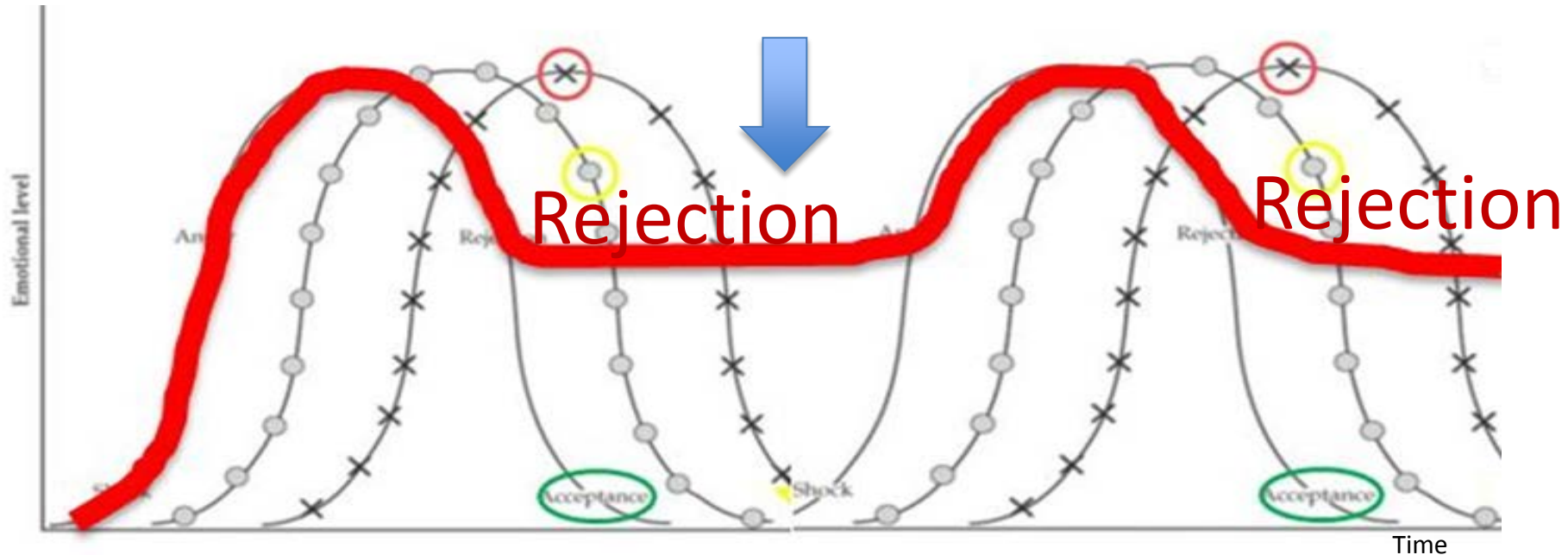
...it seemed as if the mass of staff who were negative increased



Not everyone reaches Desire or Acceptance



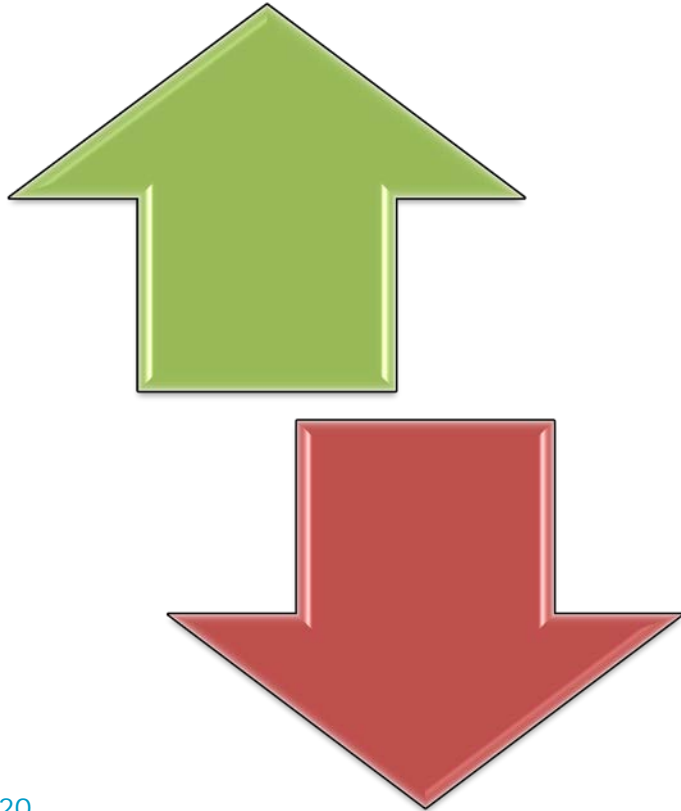
Academics attitude shifts



A large cohort of academics completely missed acceptance by the implementation of managers.



Split amongst the staff



Those who initiated the process and those that had benefited by it

Those academics and professional staff in Faculties against the proposal



Rough start for new professional staff managers in the new structure

The effect was that some new managers started feeling isolated; sliding further into **red** negativity.



Roles of some of the new managers were not understood

As change management agents

Substantially
different roles
required for the
transition period

Not able to embed
the expected
published job
descriptions



Preparing teams for being disbanded and staff redeployed

Challenges
facing the
new
managers
included

absenteeism as a result of stress

mediocre work

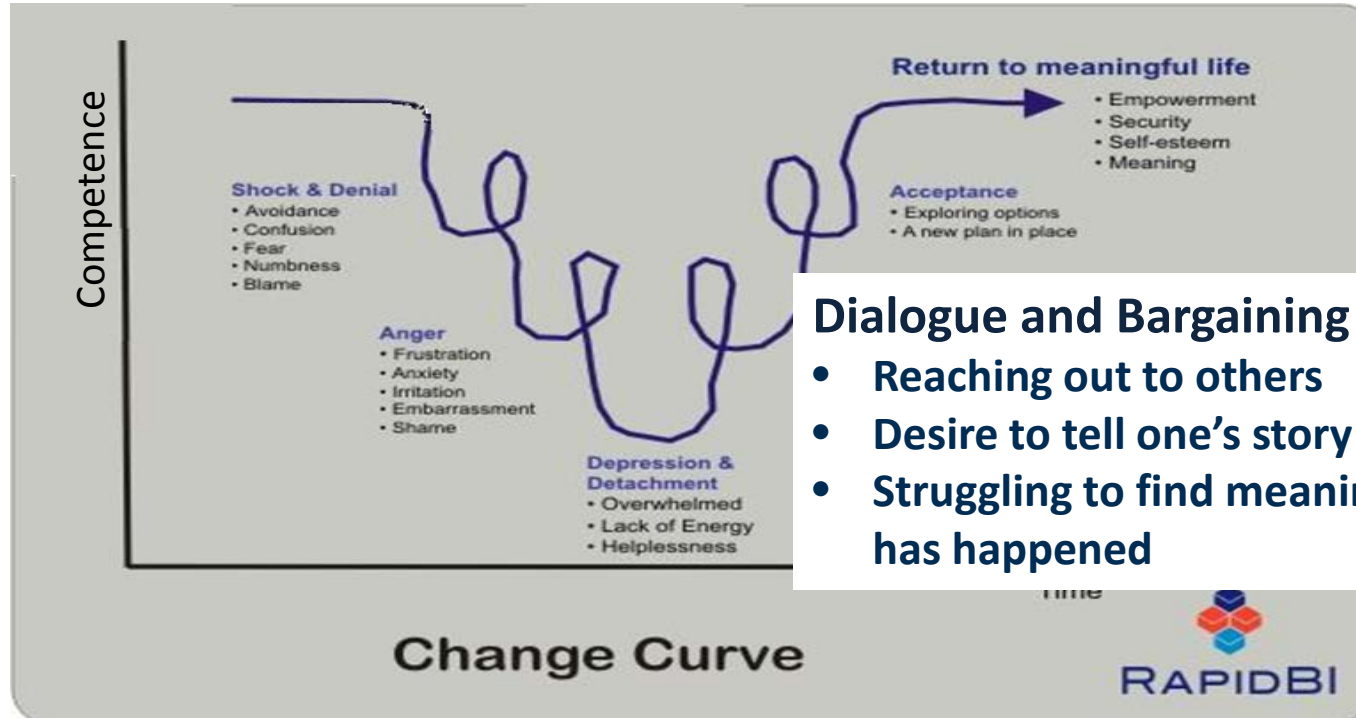
heartfelt situations

gaps in teams

lost local and institutional knowledge



Emotional loops with a desire to reach out for others



Dialogue and Bargaining


- Reaching out to others
- Desire to tell one's story
- Struggling to find meaning for what has happened



Newly appointed to the University ...seen as outsiders



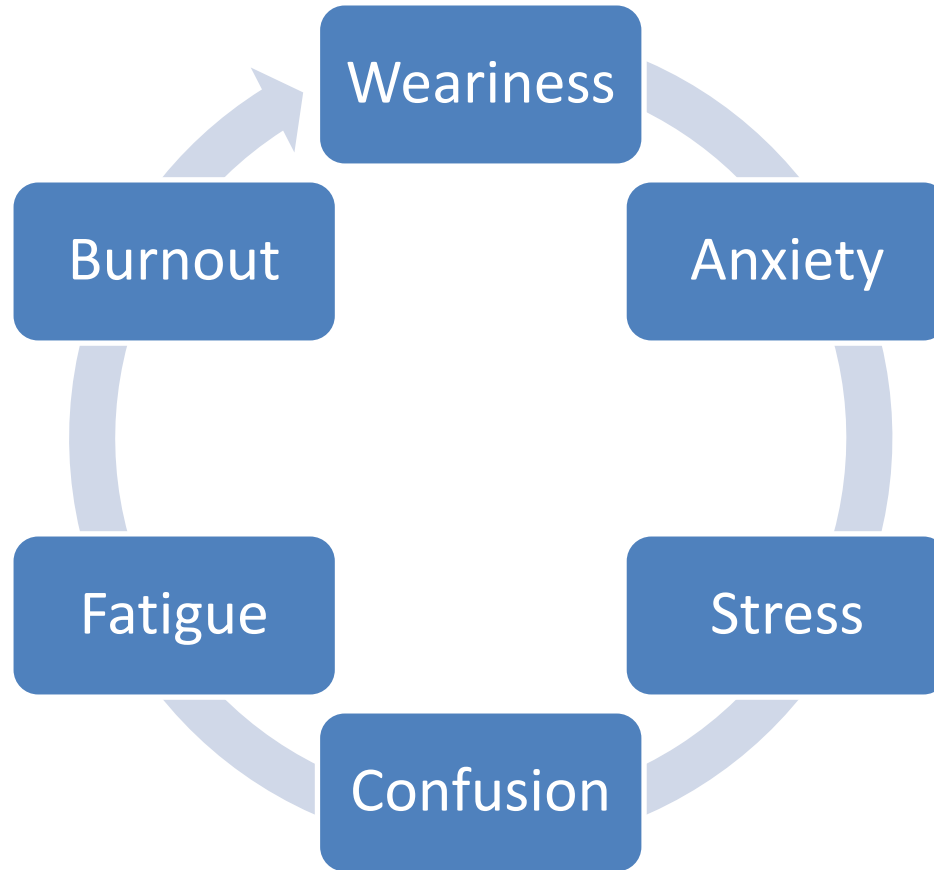
I know I made
the right choice



What did I get
myself into?



Managers' Change Saturation





Understanding Ourselves: High levels of Optimism not helpful

Stockdale Paradox

“You must never confuse faith that you will prevail in
the end
—which you can never afford to lose—
with the discipline to confront the most brutal facts
of your current reality, whatever they might be.”



Understanding others: Adjusting to inconsistent behaviour

Professor Will Hayward referring to Stanley Milgram's experiments

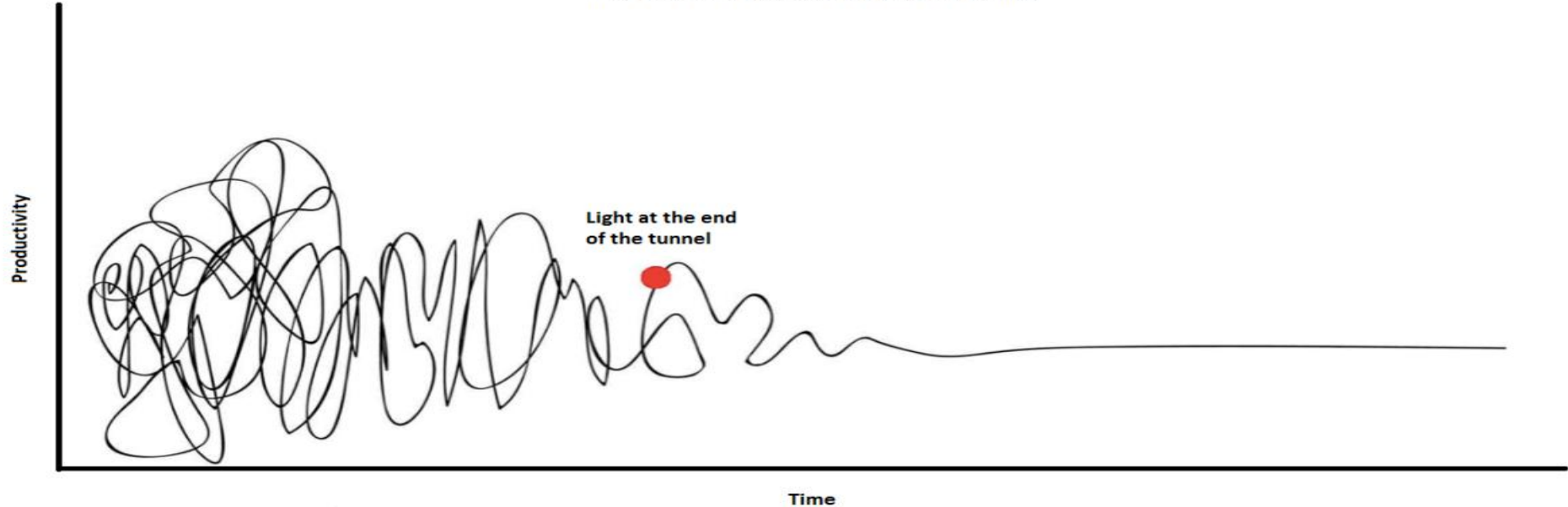
People are being consistently influenced by powerful yet often unobserved aspects of the environment

We significantly underestimate these effects of the situation.



Not easy adjusting

How Stakeholders React to Disruptive Change





Some considerations that might better prepare managers in these significant and complex changes

Rule# 1 – people are different

Rule# 2 – people are different

Rule# 3 – people are different



Communication: How you tell it

Professor Kevin Lowe suggested leaders
share the message

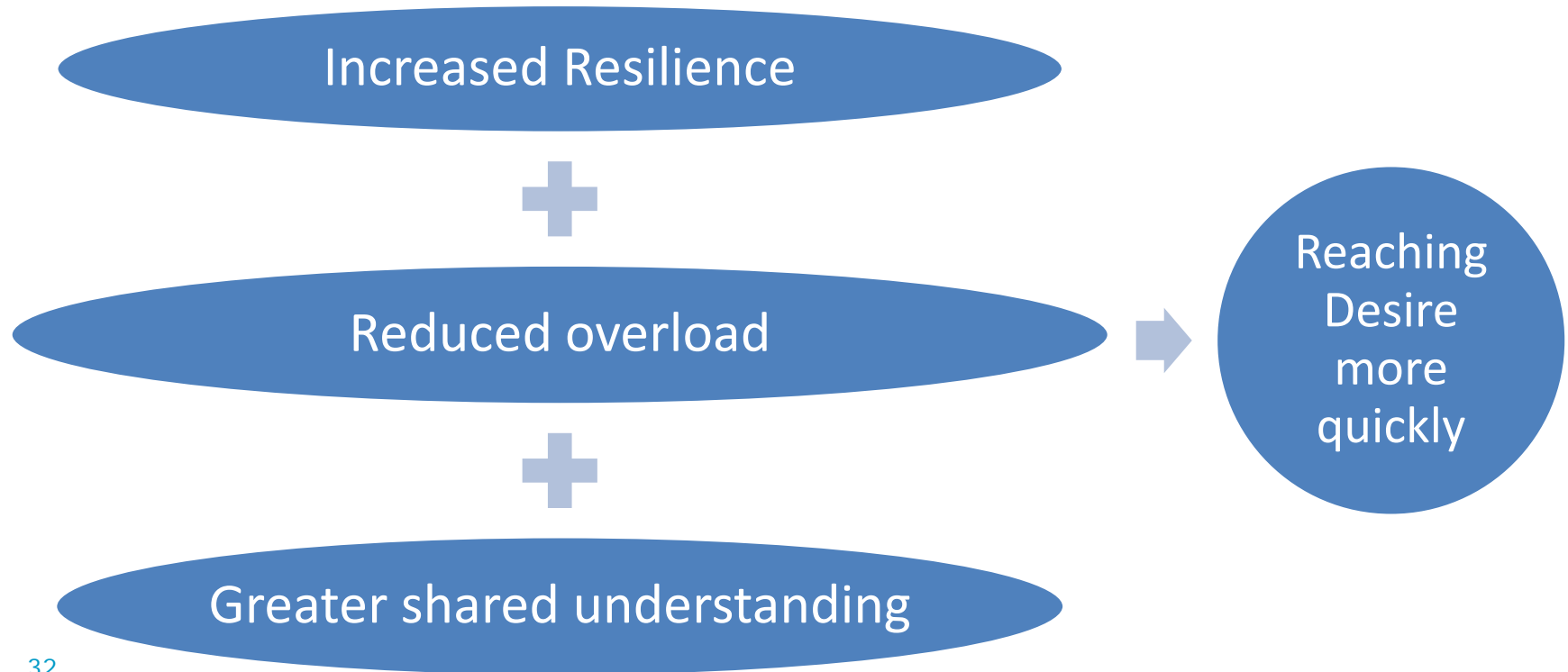
seven
times

seven
audiences

...in seven ways



Earlier timing of support activities to more staff



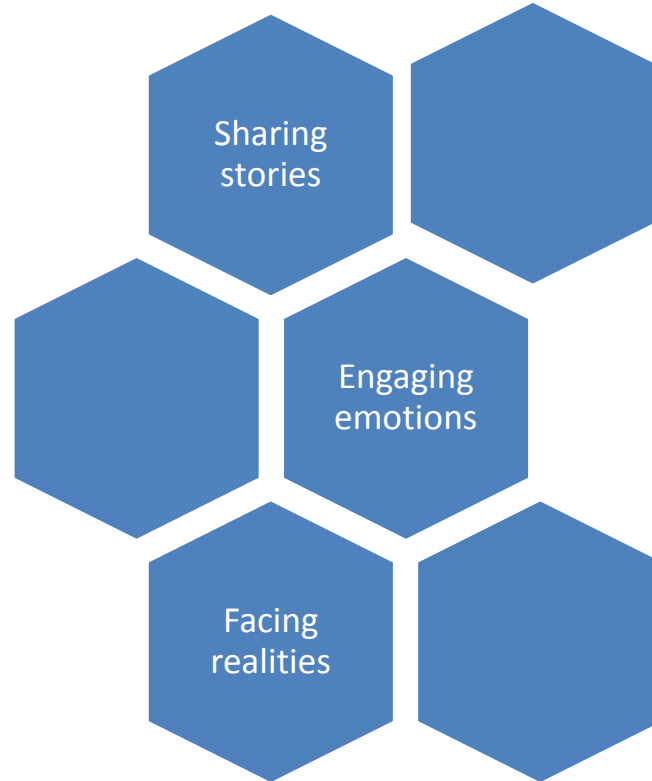
Over-simplifying theoretical models isn't enough to prepare people

REACTIONS TO CHANGE & PHASES OF TRANSITION





Presenting the training information in different formats





Summary



**Almost no two
people had a
completely
shared
experience**

**We are
burying our
past with
respect, and
building the
future with
patience**



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...and the many University of Auckland staff who shared their stories with me, and who were willing to listen to mine.