

transforming the way contracts  
are managed to create  
sustainable outcomes

Performance Management Made Easy



CHANGING DIRECTIONS

# the first date



will you marry me?



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# wedded bliss



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the honeymoon is over



# the first fight



call the counselor



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I want a divorce

leadership



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necessary change

time for  
change



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# what has been agreed?



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a fresh approach



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# the impact of poor choices





# what price peace?



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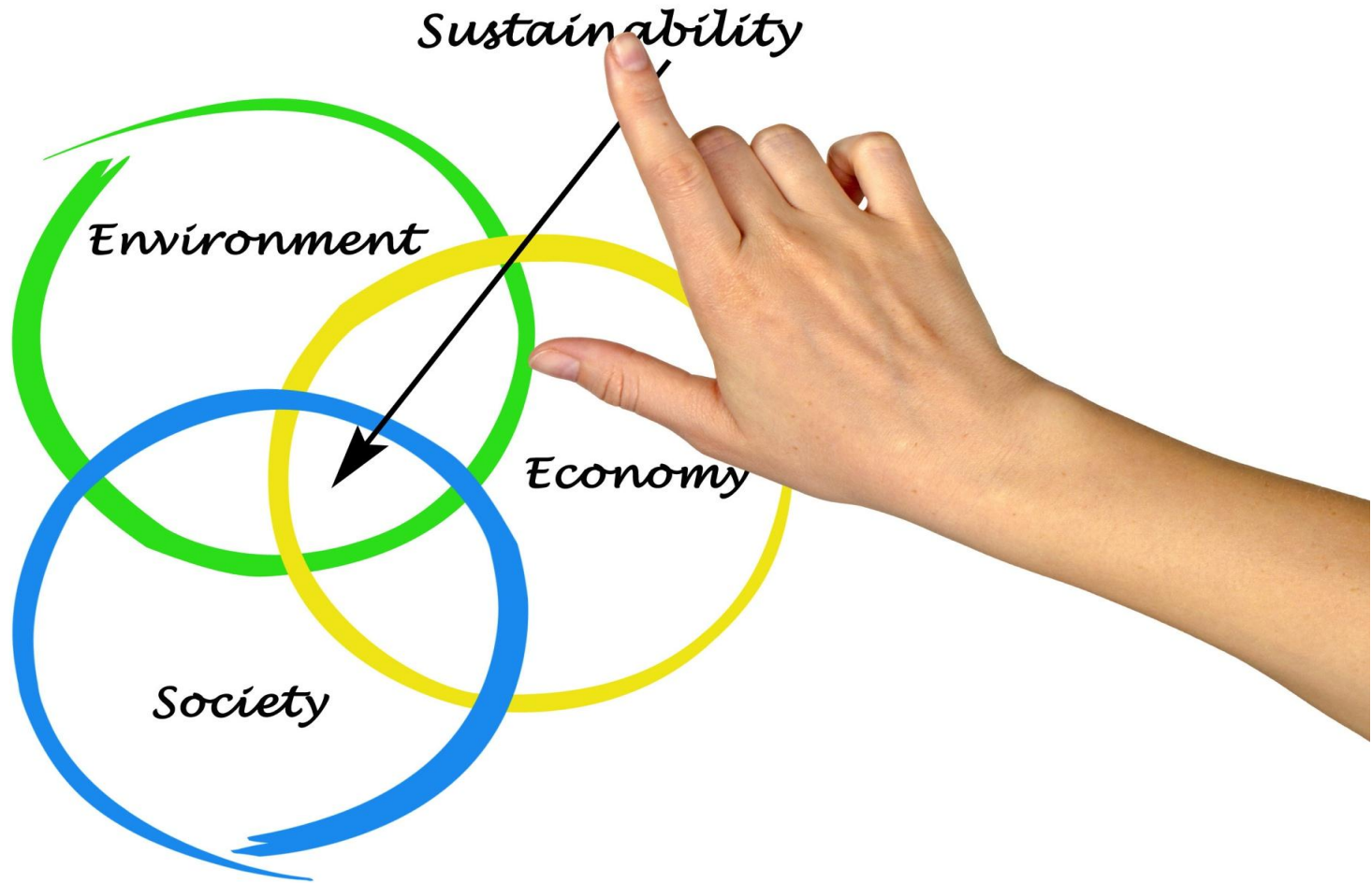
pay now or pay later



**No free  
lunch**



# corporate social responsibility





# what part does technology play?



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# who is changing directions?

- [www.changingdirections.com.au](http://www.changingdirections.com.au)
- End to End Contract Performance Specialists
- 08 93000 0777
- Email to [rossm@changingdirections.com.au](mailto:rossm@changingdirections.com.au)



# presentation available

- White paper as you leave
- Make available online and via email
- See team at back of room

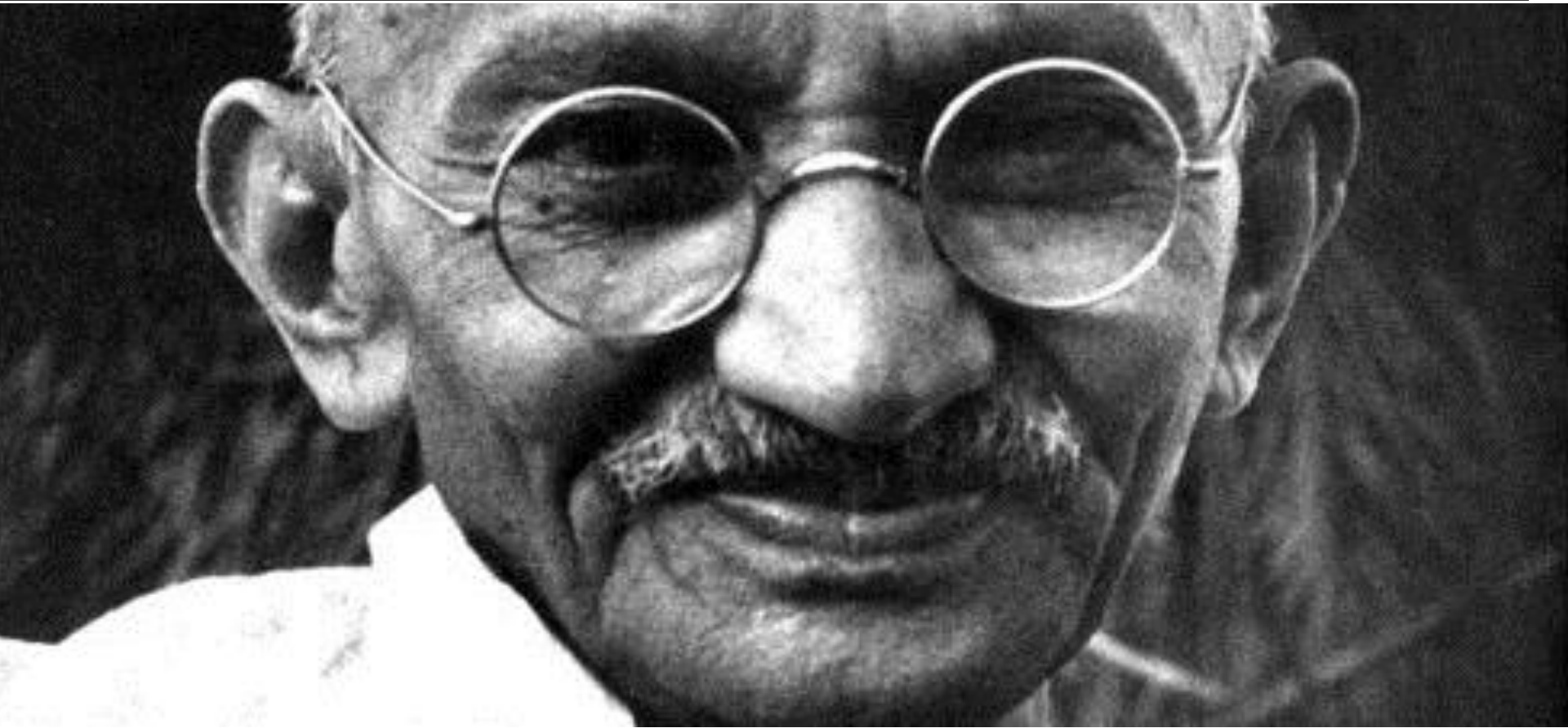


# tomorrow will make a difference

- ▣ review your contract relationships
- ▣ understand how sustainable your contracts are
- ▣ know what the costs are beyond what you pay
- ▣ seek the intelligence from the industry
- ▣ seek out assistance to fill your own gaps
- ▣ be prepared to be wrong



# the last word



**“BE the change you want to see in the world”**



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