

*Trends, traditions, technology....  
The fourth tee.....a tipping point*

*New directions for HR*

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# *HR Directions*

*Key project, key players*

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*It's about OHRM.....change/culture/learning*

*But could be about any administrative element.....*

*It's about change, about technology, about culture.....*

*about avoiding straws.....*

*about tipping points that tip up and down!*

*And about learning from the process, getting things "less wrong"*

# *Griffith at a glance*

*40,000 plus students*

*4,000 staff*

*Four major academic groups*

*Five separate campuses*

*OHRM*

*Central Staff Services plus Group Services*

*Accelerated introduction of online systems*

# *The changing face of HR*

*Turning point.....profound implications of new technology.....no "return to normal".....*

*workforce smaller, more diverse, more dispersed....expects direct access.....*

*HR must adapt.....HR will be remote, mobile, social, automated, specialised and smaller  
.....agility and flexibility key requirements*

*(2012, White Paper, Northgate Arinso)*

# *ohrm@griffith.may.2012*

## *Signals and issues*

### *Evidence and feedback*

*- service model no longer providing best services to University*

### *Lack of responsiveness*

*Lack of clarity between central Staff Services and Group Services*

### *Overservicing*

*But also.....pushback on systems implementation.....part of the overall picture....."moving administration to line managers"*

# *Maturing the delivery model*

*Focus on the service - how and where best delivered*  
*Supporting managers - rescoping Group Services*

*High quality advice/information (conditions of employment/entitlements etc) - centralise*

*Technology/knowledge base (CRM/AskHR/Articulate)*

# *Outcomes*

*New service model*

*Separation/integration of HR components*

*Team co-locations wherever possible*

*Expectations up/down/across the line*

*Quicker turnarounds*

*Better client relationships*

*"Real" business partners*

# *Actual structure*

*Appointment Services*

*Payroll Services*

*Staff Benefits Services*

*Systems and Support*

*Strategic Services*

*.....OD/Hand S/employee relations*

*Business Partners....Group Sevices*

# *Change process*

*Solid communications plan*

*Early discussion papers*

*Discussions/workshops/roadshows*

- Within OHRM*
- With clients*
- With other institutions*

*2012 review recommendations*

*Business process reviews*

*Regular evaluation, climate monitoring*

*Staff support and development*

*Scripts for staff*

*Steering/management/working/reference/groups*

# *Tipping points - moments of critical mass - up/down! (Real/potential)*

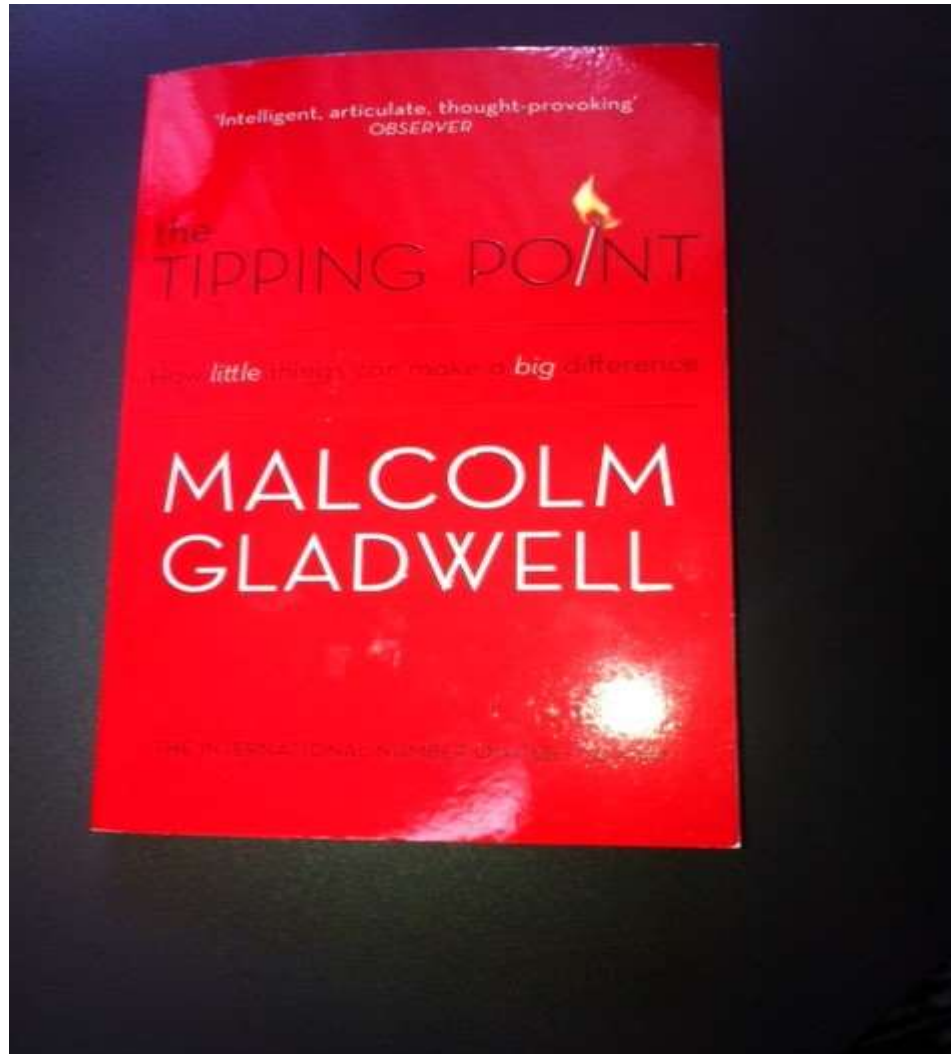
*Increased complexity/client expectations*

*Push back from clients*

- introduction of too many online systems*
- moving administration to them*
- changes to their sense of client service*

*Push back from HR staff*

# *The tipping point - exploration*



# *The tipping point*

*The moment of critical mass, the boiling point*

*The success of any kind of social epidemic is heavily dependent on the involvement of people with a particular and rare set of social gifts - connectors, mavens, salesmen*

*Why is it that some ideas or behaviours or products start epidemics and others don't?*

*What can we do to deliberately start/control positive epidemics of our own?*

*(Gladwell, The tipping Point, 2000)*

# *The Tipping Point*

*Connectors/Mavens/Salesmen*

*The Law of the Few*

*Stickiness Factor*

*The Law of Context*

# *Connectors*

*Know large numbers of people*

*Have ties in many different realms*

*Engender connections, linkages*

*Curious, self-confident, sociable*

*Have lots of energy*

*Few degrees of separation*

*Weak ties*

*Cross fertilisers*

*Social glue, spread the message*

# *Mavens*

*Accumulate knowledge*

*Information specialists*

*Connect people with information*

*Want to solve other people's problems*

*Know how to share the information*

*Not so much what they know but more how they pass it along*

*Provide the message*

*Make change happen through people*

# ***Salesmen***

***Persuaders***

***Charismatic***

***Strong negotiation skills***

***People want to agree with them***

***Storytellers***

***Can build trust and rapport quickly***

***Forceful characters***

*Can we harness this for  
change.....day-to-day and for  
projects?*

*How to identify and engage - C/M/S?*

*Change agent per role, or style, or preference?*

*Or is it more the function?*